



DiSC® - Understanding Behavior

Why do we do what we do? What impact does our behavior have on others? How does the behavior of others affect us? Why is understanding it all so critical to our productivity and success? These questions and more are addressed in this thought-provoking, skill-building seminar designed to increase awareness of our strengths as well as our personal growth opportunities.

In this session, participants learn to identify and understand behavior styles – theirs and others – by completing an on-line DiSC® Classic behavior assessment by Inscape Publishing. By analyzing their own assessments, participants prepare to explore the most effective ways to relate to others and communicate in light of identified behavior styles. This information is particularly useful for anyone who needs to interact with a variety of customers, work effectively in a team, or motivate employees and colleagues.

A Sample 3-hour Session:

- How to use the DiSC® Classic system
- Defining and understanding behavior
- Interacting effectively with other behavioral styles
- Successful strategies for working together and increasing productivity
- Effective ways to motivate using different behavior styles
- How to strengthen communication by using different methods based on differing behavioral styles

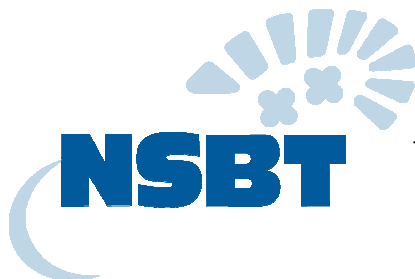
One Assessment, Many Purposes:

Each organization struggles with unique issues. In the multifaceted world of DiSC®, our training can be customized to focus on assisting your staff with...

- ✓ Discovering behavioral strengths
- ✓ Effectively manage others
- ✓ Fostering teamwork
- ✓ Improving communication skills
- ✓ Increasing sales
- ✓ Improving customer relationships
- ✓ Reducing conflict or stress

**Contact us today to see how we can
customize this session for you!**

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